

# Computer Memory Solutions Increased Shipment Accuracy Rate to 99.9%+ Through the Use of Kechie ERP



Case Study



**INDUSTRY** Computer Memory & Storage Components

**PRODUCTS** Kechie Full ERP

**KECHIE APPLICATIONS**

- *Inventory Management*
- *Order Management*
- *Procurement Management*
- *Supply Chain Management*
- *CRM*
- *Customer Support*

**"Kechie adapted to our operations system and it did not change the way we run our business, allowing us to have a strong system in place that allows us to properly track our business growth, financial gains and expenditures."**

**Gus Lechuga  
Sr. Director of Business Development**

## Challenge

Computer Memory Solutions (CMS), an electronics component supplier had been using Excel spreadsheets to manage their business. However, they had concerns over their shipping accuracy rates, BOM integrities due to the manual processes involved, and lack of a Materials Requirement Planning (MRP) tool to plan their manufacturing. They were also concerned about whether they had a good handle on what was happening in their operations and whether they would progress to the next level with their current processes and tools. In 2019, they turned to My Office Apps to upgrade their business management software and processes.

## Solution

CMS went live with the Kechie ERP software in October 2019. Their Head of Operations, Gustavo Lechuga, and his team worked closely with the implementation team at My Office Apps to develop a solution optimized for his company's requirements. Mr. Lechuga has been thrilled with the My Office Apps team's level of support from the integration through to the post-implementation support. Any implementation issues were resolved very quickly, most within one business day. Emergency requests from CMS were handled right away.

The implementation included integration with other external software to interface with shipping companies and a custom program called "BarTender" that printed out custom labels for their shipping boxes. The Kechie ERP software could easily handle the traceability requirements of CMS. It could also provide excellent handling of products shipping under multiple brand names, which can be a challenge for other ERP systems.

## Results

The results at CMS once they went live with Kechie have been impressive. The shipment accuracy rate has increased tremendously to 99.9% or higher. As Mr. Lechuga said, "There is almost no room for mistakes." He particularly likes the ability to obtain operations status when he is not in the office, which is a great help when he is on a business trip.

He also likes the ease of use and the fact that it is easy to teach new employees how to use Kechie. Mr. Lechuga indicated that he recently brought onboard three new employees and had them productively using the Kechie ERP software within a day or two. The software features fully integrated modules such as Shipping, Sales, Manufacturing, and more. All the activities of a particular function are consolidated with its module, making it easy and efficient to process the needed data. They no longer have to jump between different software programs to get the work done.

Perhaps the best gauge of how someone likes a software package is whether they would recommend it to others. We asked that question to Mr. Lechuga, and he answered that he has already been urging other companies to use the Kechie ERP software and feels that his partnership with My Office Apps will allow him to take CMS to the next level.

## Company

Computer Memory Solutions (CMS) is a Southern California-based provider of computer memory products and SSD storage for PCs, Macs, Laptops, printers, and more. The company was founded in 2014 and has outstanding technical, supply chain, sales, marketing, and business development teams committed to innovation, the latest technologies, and the highest product quality standards to better serve their customers and business partners.

## Experience the Kechie difference

### About My Office Apps

My Office Apps, Inc. (MOA) is a leader in business improvement software solutions to automate your organization. Building on three decades of software design and development, MOA delivers Kechie™, a transformative business tool. Kechie is a fully integrated Enterprise Resource Planning (ERP) Software as a Service (SaaS) platform with a simplified user experience and the latest cloud technology. It is quick and easy to implement without the expensive price tag. Sold in separate packages - inventory and warehouse management, manufacturing, finance - or a fully configured ERP system to include all of these individual tools. Kechie is easily configured to the scalable needs of your growing business. Let us show you how to manage your business processes more efficiently and effectively.

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